

## **Who Says Retirees Don't Need Life Insurance?**

### **Here are "Twenty-Three Good Reasons Why You Need Life Insurance After Retirement"**

(Note some of these reasons apply only to permanent policies, or more specifically traditional whole life plans)

- 1) You can be more aggressive in spending retirement funds, knowing assets are replaced with income-tax free life insurance.
- 2) Assets used for long-term care needs are replaced at death to support the surviving spouse.
- 3) At the insured's death, the spouse can continue tax deferral of qualified plan assets and live on income-tax free life insurance.
- 4) The policy can be gifted to an irrevocable life insurance trust for potential estate taxes in the future.
- 5) The policyholder can take supplemental tax-free retirement income through withdrawals & low-cost loans.
- 6) The death benefit can be accelerated for terminal illness, or perhaps even chronic illness.
- 7) The cash value can be accessed for emergency needs through policy loans.
- 8) Life insurance is a safe, secure, and understandable asset protected from creditors.
- 9) Life insurance can help equalize estate distribution inequities for heirs.
- 10) Timing: the beneficiary gets cash when it's needed most.
- 11) Life insurance helps satisfy some seniors' need for control of assets -- not gifting to avoid estate tax, knowing the policy will pay taxes and perhaps more.
- 12) Many seniors have continuing debt after retirement that needs to be paid off at death.
- 13) Life insurance is useful in dividing assets between children in second marriages.
- 14) Life insurance is a source of cash for final expenses and medical bills.
- 15) Life insurance gives the survivor time to readjust to new life circumstances and relieves the need to make immediate financial decisions.
- 16) Life insurance can supply funds for a "Special Needs Trust" for a family member.
- 17) Life insurance can finance buy-sell agreements; buy-outs usually occur after retirement.
- 18) Life insurance can enhance the value of a business when it is sold.
- 19) Life insurance provides the ability to maximize your pension benefits.
- 20) Life insurance provides income-tax-free liquidity.
- 21) Permanent Life insurance has guaranteed cash value.
- 22) Permanent Life insurance has a guaranteed level premium for life.
- 23) Permanent Life insurance has a guaranteed death benefit for life.